



Pulp&Paper • News&Trends • Your December Newsletter

Pulp Price Forecast 2018

The current prices for NBSK and BHKP are 961\$/t and 953\$/t, respectively. Based on [Norexeco](#), NBSK and BHKP prices are forecast to average 920\$/t and 900\$/t, respectively, in 2018. Considering the deficit of global supply & demand, growing demand and strong trend towards the use of dissolving pulp, are these prices representative? Hawkins Wright projects considerable supply surplus for pulp in 2018, given that this year's massive unscheduled production stoppages will not be replicated again.

New Prices Increase

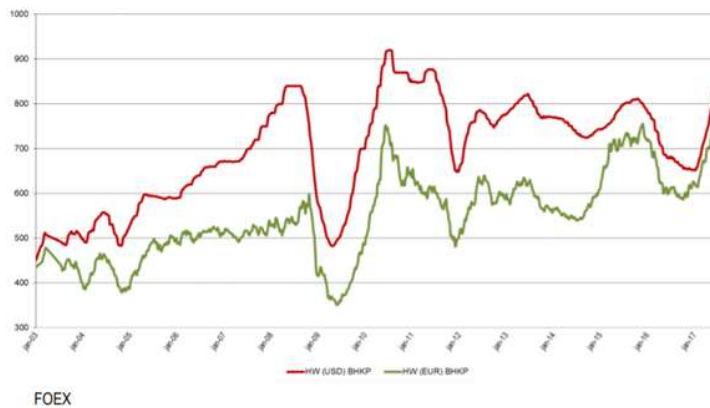
Ence announced a price rise of 30\$/t for **BEKP**, effective from December. Besides Fibria, Arauco and Eldorado, Suzano will increase BEKP price by 30\$/t price in December. Suzano's targeting list prices are 1,000\$/t in Europe, 1,190\$/t in North America, and 820\$/t in China.

Domtar and Canfor Pulp will rise prices of **NBSK**. The latter will increase to 1,210\$/t, up 20\$/t in December.

Burgo, Sappi and SCA announced **magazine** paper price hikes.

Chinese **recovered paper** (RCP) buyers have returned to the Italian market just as quickly as they vanished in the first place. Their reappearance has paved the way for an increase in prices for ordinary RCP grades not only on the export market, but also within Italy. Please note that now China will import only the highest quality waste and scrap.

Regarding **coreboard**, Industria Cartaria Pieretti (ICP) also announced a price increase of 50€/t in December.



2018 Growth Forecast: Wood Products

Demand for essentials like bathroom tissue, diapers, and paper towels tends to grow right along with the economy during boom times while staying steady through recessions. The industry is enduring a slow-growth period.

Metsä forecasts demand for wood products to remain good. In terms of the UK, the outlook contains uncertainty given seasonality and the effects of Brexit. In the tissue and cooking paper markets, demand is expected to remain stable in all market areas. Demand for tissue paper will increase, particularly in Eastern Central Europe, and demand for cooking papers in Asia.

Resolute believes that for wood products market fundamentals will remain favourable in 2018.



2018 Product of the Year: Personal Hygiene

In Australia, the winner in the personal hygiene category was Aldi Confidence 3 ply. In 2017, the winners were Andrex Classic Clean in UK and Charmin Essentials Soft in USA. **Any bets for 2018?**

Accrol Shares Sink on Profit Warning

Accrol shares were trading c.70% lower at 38 pence on 30-Nov. The tissue maker announced the suspension of its dividend, the cutting of 89 jobs, amendments to its banking covenants, and the appointment of a new operational head to restructure the business.

CMPC Decline in Plywood Sales Continues

Green Bay studying new PM for Wisconsin mill to replace existing one

Happy Holidays!